Your name: Nikhil Pal

Designation: Growth Partner

Cash Studies & Results Performance Marketing Portfolio Scaling Brands with Ads – Portfolio

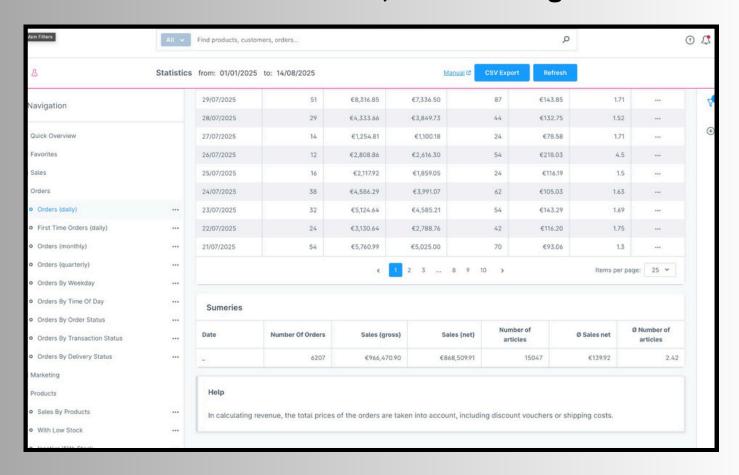
Email:- nikhil@igrowxmedia.com

Result In Europe Market (Germany)

Google Ads Dashboard - Stable scaling from €300 → €550/day



Sales Dashboard - €964,470 revenue generated



Case Study: Electronic Market – Germany

Challenge:

- Client started in 2023, spending €300/day on Google Ads with unstable results (ROAS around 2–2.4).
- Performance was fluctuating heavily and client couldn't scale.
- Tracking setup was incomplete, leading to poor optimization.
- Product management issues 15 top-performing products went out of stock.

Strategy:

- Conducted a full audit of tracking and Google Ads setup, restructured all tags.
- Analyzed 1000 SKUs, identified 50 consistently performing products, and highlighted 15 high-demand winners.
- Ensured client never runs out of stock for winning products.
- · Restructured Google Ads campaigns for better scaling and stability.
- Applied market research + competitor analysis to refine product focus.

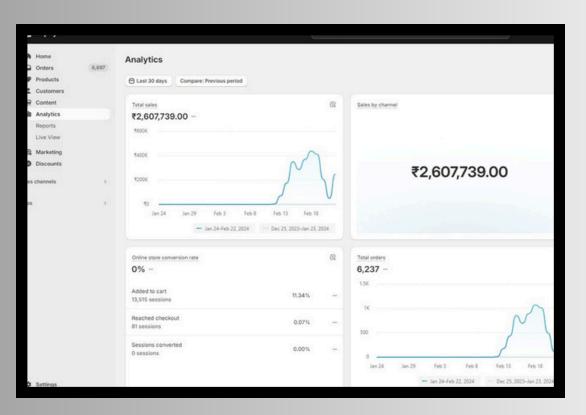
Result:

- Scaled spend from €300/day → €550/day.
- Daily revenue increased to ~€3000/day.
- ROAS stabilized above 3.0+ with consistent profitability.
- Client now aligned on ads + product management, leading to longterm growth.

Key Takeaway:

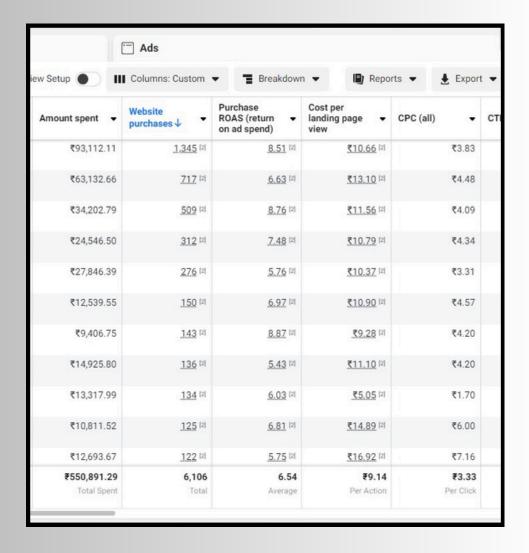
Performance marketing alone is not enough. Success comes when ads, tracking, and product management are fully aligned.

Dropshipping Result



Shopify Sales

Meta Ads Performance



Case Study: Dropshipping In India

Challenge:

- Faced multiple product failures during testing.
- Tested 20-30 products before finding 2 winners.
- Dozens of creatives tested image ads didn't work, videos performed better.
- High RTO (Return to Origin) rate, a common dropshipping challenge.

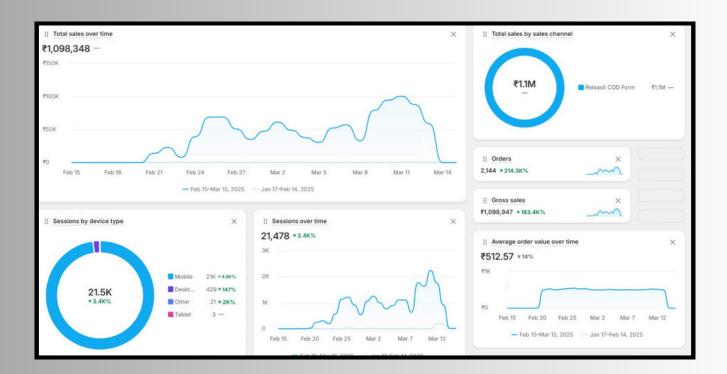
Strategy:

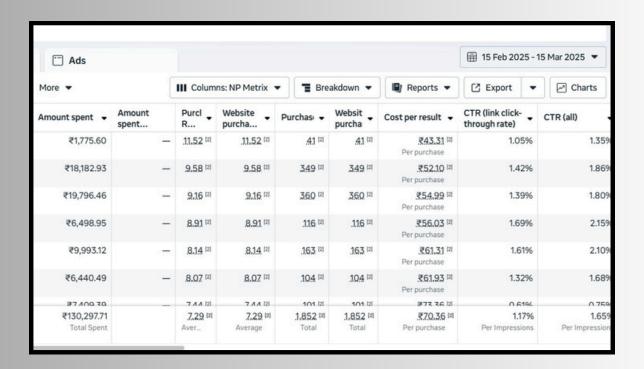
- Focused on video creatives for better engagement and conversions.
- Scaled gradually instead of aggressively, ensuring profitability.
- Improved delivery process and customer experience to reduce RTO.

Result:

- Generated ₹26,07,739 revenue with ₹5,50,891 ad spend.
- Maintained an average ROAS of 6.54.
- Client stayed profitable with controlled RTO.

Dropshipping Result





Ethnic Brand Result

More ▼		III Columns: NP Metrix ▼ ■ B		reakdown 🔻 📙	Reports ▼	Export ▼	∠ Charts
Amount spent 🔻	Amount spent	Purchase ROAS (retur	Website purchase	Purchases •	Website purchases	Cost per result ▼	CTR (link o
₹538.27	35.88%	6.68 [2]	.6,68 [2]	.6 ^[2]	.6 [2]	₹89.71 ^[2] Per purchase	
₹2,450.93	-	8.55 [2]	.8.55 [2]	.42 [2]	.42 [2]	.₹58.36 ^[2] Per purchase	
₹9,505.39	-	9.88 [2]	9,88 [2]	.188 [2]	.188 [2]	₹50.56 [2] Per purchase	
₹8,770.55	-	4.64 [2]	4,64 [2]	.67. [2]	.67 [2]	₹130.90 [2] Per purchase	
₹2,271.03	151.40%	3.69 [2]	3.69 [2]	.1.4 [2]	.1.4 [2]	₹162.22 ^[2] Per purchase	
₹3,654.37	243.62%	5.25 [2]	.5.25 [2]	30 ^[2]	.3Q ^[2]	₹121.81 ^[2] Per purchase	
₹886.51	59.10%	_	-	_	_	Per purchase	
₹6.101.40	_	5.56 [2]	.5.56 [2]	.68 [2]	.68 [2]	₹89.73 [2]	
₹34,178.45 Total Spent		6.46 [2] Average	6.46 [2] Average	.415 [2] Total	.415 2 Total	₹82.36 ^[2] Per purchase	Per Imp

